



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

PHILIP MERRILL

PRESIDENT AND CHAIRMAN

Philip Merrill, president and chairman of the Export-Import Bank of the United States (Ex-Im Bank), is a publisher, diplomat, and investor with broad experience in both the public and private sectors. Before joining Ex-Im Bank in December of 2002, Merrill was chairman of the board of Capital-Gazette Communications, Inc., which publishes the *Washingtonian* magazine, *The Annapolis Capital* and four other Maryland newspapers.

President George W. Bush nominated Merrill for the Ex-Im Bank position on September 30, 2002, for a term expiring January 20, 2005. Merrill was confirmed by the U.S. Senate on November 14, 2002, and sworn into office on December 4, 2002.



From 1990 to 1992, Merrill served in Brussels as Assistant Secretary-General of NATO. From 1983 to 1990, and again from 2001 to 2003, he served on the Department of Defense Policy Board. From 1981 to 1983, he was counselor to the Undersecretary of Defense for Policy. In 1988, the Secretary of Defense awarded him the Medal for Distinguished Service, the highest civilian honor given by the department.

Merrill has represented the United States in negotiations on the Law of the Sea Conference, the International Telecommunications Union, and various disarmament and exchange agreements with the former Soviet Union. He is a former special assistant to the Deputy Secretary of State and has worked in the White House on national security affairs. He has served in six previous administrations.

Merrill has served as a trustee of the Aspen Institute, the Chesapeake Bay Foundation, the Johns Hopkins University, Cornell University, and the Corcoran Gallery of Art. He was Chairman of the Center for Strategic and Budgetary Assessments and a U.S. Director of the International Institute of Strategic Studies. He has served on the Department of Defense Business Board. Among other organizations, Merrill served on the University of Maryland Board of Visitors and on the boards of the Johns Hopkins School of Advanced International Studies, and the Advanced Physics Laboratories. He has established the Capital Gazette Foundation and the Merrill Family Foundation.

Merrill is a member of the Council on Foreign Relations, the Chief Executives Organization, and the World Presidents' Organization. For many years he chaired White House Fellow Commission regional panels. Merrill served on President George H.W. Bush's Gulf War Air Power Survey and President Reagan's Commission on Cost Control in the Federal Government.

Merrill graduated from Cornell University and the Harvard Business School's Program for Management Development. He and his wife, Ellie, have three children, Douglas, Cathy and Nancy.

EXPORT-IMPORT BANK *of the* UNITED STATES

Office of Communications
202.565.3200 • www.exim.gov

January 2004